



Culligan Success Story Giovanni's Restaurant



Giovanni's restaurant has been using Culligan softeners for dishwashers, bathroom, and more since 1997.

Customer:

Giovanni's Restaurant, Rockford, Illinois

Description of Business:

Independent, high-quality restaurant/convention establishment.

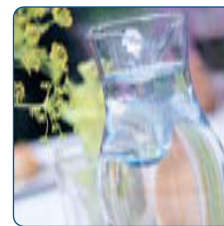
Contact:

Joe Castrogiovanni, Owner, Giovanni's Restaurant

Situation/Problem:

"Thirsty for higher quality"

Giovanni's isn't just a restaurant, it's a 40,000 square-foot facility with space for banquets, weddings, meetings, seminars, and of course, fine dining. Giovanni's Restaurant and Convention Center is known for its excellent food, great service and competitive prices. Throughout the Rockford area, Giovanni's had a reputation for quality and couldn't risk it being tarnished with inferior water. With poor tasting drinking water for the tables and cloudy ice cubes and beverage make up, Giovanni's had to make changes now to maintain the image of their establishment today and in the future.



Superior service with every order.

Every customer is important. And every customer is different. With a partner like Culligan Commercial, you can expect a water treatment plan as original as you are. And like you and your business, we pride ourselves on supporting our solutions with ongoing expert service.

Solution:

- We offered a product trial for their ice machines to prove that the ice cubes would greatly improve. The equipment was in place for two months, and the customer agreed that it was needed.
- The treated water is piped to ice machines, beverage service, bar guns, steamers and remote bars.

Equipment installed:

- Expanded B Series Reverse Osmosis(RO) system with pretreatment and storage to provide RO water for all uses.
- Salt service to softener
- Changing of RO filters

The results/Customer Benefits:

- Spotless steamer.
- High quality table water, excellent beverages and crystal clear ice.
- Compliments from customers.
- Providing the best of the best. This is considered to be the finest restaurant in the city.

Culligan Advantages:

- Strength of Culligan reputation.
- Reputation of the dealership and local service.
- Customer-focused service department.
- Overall Commercial/Industrial expertise.

Finally, an end-to-end solution from a single source.



Place your commercial and industrial water treatment needs in the hands of a global leader.

For over 70 years, Culligan has made better water. Our global network, comprised of 800+ dealers and international licensees in over 90 countries, is completely dedicated to solving any and all water-related problems. As the unrivalled worldwide leader in water treatment, our sales representatives and service technicians know the local water conditions in your area. Being global and local ensures that no one is better equipped than Culligan to deliver customized solutions to any commercial and industrial water issues that affect your business and your bottom line.

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